4/18/2013

To whom it may concern:

On a professional basis, I have known and worked with Joe Frausto these past 2 years. And in that time, I have found him to be technically incredible and recieves my highest recommendation.

When he came to our IT team, he was thrust into our very dynamic and frequently chaotic environment with little to no training or coaching. He immediately jumped in, learned the system quickly, and was supporting applications in a record 3 months time vs others who routinely took 6 to 12months to master. By his 6<sup>th</sup> month he was diving into the data architecture; by his 9<sup>th</sup> month he was leading the automation of multiple manual and tool processes.

During his tenure, he worked 1-on-1 with multiple customer end-users to develop a special tool with functionality to meet all their needs. It was such a success, that the whole IT team adopted it for testing and data verification.

Another attribute of Joe's is he documents what he creates, so others can maintain his tools.

I could go on and on, but know this; he is one of the sharpest minds I have ever come across in this business. He is extremely reliable, resourceful and effective.

I am available to answer any questions you may have.

Sincerely,

Mark R. Glosser

The Boeing Company

PDM Systems - IT Project Manager

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